

# MATT SCHMITT

## CONTACT

555 12<sup>th</sup> Street  
Suite 501  
Washington, DC 20005  
T: +1 202 753 5210  
[mschmitt@compasslexecon.com](mailto:mschmitt@compasslexecon.com)

## EDUCATION

2016, *PhD in Managerial Economics & Strategy*, Kellogg School of Management, Evanston, IL  
2012, *MS in Managerial Economics & Strategy*, Kellogg School of Management, Evanston, IL  
2009, *BA in Economics*, Georgetown University, Washington, DC

## PROFESSIONAL EXPERIENCE

2021 - Present, *Senior Vice President*, Compass Lexecon, Washington, DC  
2020 - 2021, *Vice President*, Compass Lexecon, Washington, DC  
2019 - 2020, *Senior Economist*, Compass Lexecon, Washington, DC  
2019 - Present, *Assistant Adjunct Professor*, UCLA Anderson School of Management, Los Angeles, CA  
2016 - 2019, *Assistant Professor*, UCLA Anderson School of Management, Los Angeles, CA

## SELECTED LITIGATION AND CONSULTING EXPERIENCE

Consulting expert to a state attorney general's office for a series of healthcare provider transactions in the state (2021-2022).

In support of Chris Garmon, developed econometric analysis and other quantitative evidence to assess the likely competitive effects of a proposed merger in the healthcare industry (2022).

Consulting expert to the merging parties in a successful hospital acquisition in the midwestern United States (2021).

In support of Matt Grennan, developed econometric analysis and other quantitative evidence regarding a litigation in the pharmaceutical industry (2021).

In support of Nathan Wilson, developed econometric analysis and other quantitative evidence to support the successful application of Riverside Health System to build a new hospital in Virginia (2021).

In support of David Dranove, developed econometric analysis and other quantitative evidence to assess the likely competitive effects of a proposed merger in the healthcare industry (2020-2021).

In support of Loren Smith, developed econometric analysis and other quantitative evidence on behalf of the Plaintiffs in *Federal Trade Commission and Commonwealth of Pennsylvania, v. Thomas Jefferson University and Albert Einstein Healthcare Network*, in the United States District Court for the Eastern District of Pennsylvania, Case No. 2:20-cv-01113-GJP (2019-2020).

In support of Dennis Carlton, conducted merger simulation analysis and assisted in the preparation of submissions to the FTC related to a proposed consumer products merger (2019-2020).

In support of Mark Israel, developed econometric analysis and other quantitative evidence, and assisted in the preparation of submissions to the FTC related to an acquisition in the education services industry (2020).

In support of Loren Smith, conducted merger simulation analysis and assisted in the preparation of submissions to the FTC related to a proposed consumer products merger (2019).

In support of Michael Katz, developed econometric analysis and other quantitative evidence on behalf of the Defendants in *State of New York, et al., v. Deutsche Telekom, et al.*, in the United States District Court for the Southern District of New York, Case No. 1:19-cv-5434-VM-RWL (2019).

### **PEER-REVIEWED PUBLICATIONS**

The Competitive Implications of Private Label Mergers (with Loren Smith), *Antitrust Law Journal*, 2021, 83(3): 621-643.

Employer Consolidation and Wages: Evidence from Hospitals (with Elena Prager), *American Economic Review*, 2021, 111(2): 397-427.

Who Cares About a Label? The Effect of Pediatric Labeling Changes on Prescription Drug Utilization (with Christopher Ody), *International Journal of Health Economics and Management*, 2019, 19(3-4): 419-447.

Multimarket Contact in the Hospital Industry, *American Economic Journal: Economic Policy*, 2018, 10(3): 361-387.

A Framework for Estimating Damages in Reverse Payment Cases (with Soheil Ghili), *Antitrust Law Journal*, 2017, 81(3): 873-901.

When Discounts Raise Costs: The Effect of Copay Coupons on Generic Utilization (with Leemore Dafny and Christopher Ody), *American Economic Journal: Economic Policy*, 2017, 9(2): 91-123.

Do Hospital Mergers Reduce Costs?, *Journal of Health Economics*, 2017, 52: 74-94.

Undermining Value-Based Purchasing – Lessons from the Pharmaceutical Industry (with Leemore Dafny and Christopher Ody), *New England Journal of Medicine*, 2016, 375(21): 2013-2015.

### **WHITE PAPERS**

Understanding Recent Antitrust Bills: How They Risk Harming Rather than Helping Consumers (with Jon Orszag and Nathan Wilson), March 2022.

### **REFEREE FOR ACADEMIC JOURNALS**

American Economic Journal: Economic Policy, American Journal of Health Economics, Antitrust Law Journal, Contemporary Economic Policy, Economics Letters, Health Affairs, International Journal of the Economics of Business, International Journal of Health Economics and Management, Journal of Health Economics, Journal of Human Resources, Journal of Public Economics, RAND Journal of Economics