

ALEJANDRO LOMBARDI

CONTACT

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EDUCATION

2015, *PhD in Economics*, Toulouse School of Economics, University of Toulouse 1
2011, *MSc in Economics of Markets and Organizations*, Toulouse School of Economics, University of Toulouse 1
2007, *BA in Economics*, Universidad de Buenos Aires

PROFESSIONAL EXPERIENCE

2022 – Present, *Senior Vice President*, Compass Lexecon, Buenos Aires
2018 - 2022, *Vice President*, Compass Lexecon, Buenos Aires
2017 - 2018, *Member of the Board of Directors and Secretary-General*, International Trade Commission, BA
2015 - 2017, *Economic Advisor*, Ofcom (Competition Group), London, UK
2014 - 2015, *Independent Consultant on Auctions*, affiliated to Auction Technologies
2011 - 2012, *Independent Consultant on Auctions*, affiliated to Auction Technologies
2009 - 2010, *Associate*, LECG, Buenos Aires
2007 - 2009, *Research Analyst*, LECG, Buenos Aires

TESTIMONIAL EXPERIENCE AND EXPERT APPOINTMENTS

- Expert report on the quantification of damages in a commercial arbitration due to the early termination of a natural gas transport contract in Latin America (2021- ongoing).
- Expert regulatory report concerning an international benchmark of prices and methodologies for the administrative renewal of spectrum licenses in Latin America (2021)
- Expert report on the quantification of damages due to the early termination of a leasing contract between a large retail store and several shopping malls in Latin America (2021 - ongoing) in the context of 4 different arbitrations.
- Expert report for Telstra (Australia) on the effects of spectrum limits on welfare (2021).
- Expert report and oral testimony in a commercial arbitration regarding the losses due to the poisoning of baby food products in Latin America (2020-2021).
- Expert report for a Mexican network operator regarding regulatory conditions for setting wholesale access charges for fixed telecoms access in several countries (2020).

- Expert report and oral testimony in the context of an arbitration due to a land expropriation arbitration in Latin America (2019-2021).
- Expert report analyzing profitability of a company in the Cement industry in Latin America, (2019).

OTHER REPRESENTATIVE ENGAGEMENTS

- Advice in relation to the valuation of an EPC Contract in Eastern Europe (2022).
- Advisor in an investor-state arbitration in the telecommunications sector in Latin America (2021).
- Regulatory advice in an investor-state dispute in the renewable energy sector in Asia (2021).
- Post-M&A contractual arbitration between two energy companies in Latin America (2021)
- Computation of losses in a commercial arbitration regarding the damages due to the breach of contract conditions in the construction of a co-generation plant in Latin America (2021).
- Regulatory analysis and computation of losses in an arbitration regarding the intervention in electricity markets in Latin America (2020).
- Computation of losses in a litigation regarding the use of a patent on certain prescription drugs in Latin America (2020).
- Commercial arbitration regarding issues related to the licensing conditions of welding materials in Latin America (2019).
- Advised an Electricity Transmission Company in New Zealand on the preparation of suggested Government Policy Statement on transmission pricing principles (2019).
- Arbitration regarding potential damages due to an alleged breach of a BOT contract of toll road concession in Latin America (2018).
- Analyzed competition measures and auction design of UK's 2.3 GHz and 3.4 GHz spectrum auction (2017).
- Advised Argentina's Secretary of Trade on the merger between two Telecommunications companies (2017).
- Advised Argentina's Secretary of Trade on demand-side competition policies to protect consumers (2017).
- Led the analysis of injury and causation and advised on the application of antidumping duties in several unfair trade investigations in various sectors (pulp & paper, steel pipes, aluminum products, chemical products, home and small appliances, pharmaceutical products, glass materials, auto parts, construction materials, clothing, among others), 2017-2018.
- Analyzed costs and competition benefits of a Wholesale Local Access remedy in the UK's telecommunications sector, and the regulatory incentives to invest in fiber networks (2016).
- Worked on the design and implementation of a dispute resolution mechanism related to a symmetric access to infrastructure regime in the UK (2016).
- Analyzed potential anticompetitive effects and efficiency gains of an alleged agreement to sell broadcasting rights in the UK (2015).

- Arbitration regarding a political risk insurance claim regarding natural gas curtailments between a group of international insurers and underwriters and U.S. investors holding assets in Latin America (2010).
- Preliminary damage assessment in an arbitration involving a foreign investor in the airline industry in Latin America (2010).
- Arbitration involving a foreign investor in the hydrocarbons' sector in Latin America (2009-2010).
- Arbitration regarding damages due to the alleged expropriation and/or unfair treatment of a wireless telecommunication licensee in Africa (2009).
- Advised a shareholder on the merger between two Telecommunications companies in Latin America (2009).
- Assisted an investor in the natural gas distribution sector in Latin America during the consultation process for a review of tariffs, 2008.
- Arbitration regarding the expropriation of investments in the exploration, development and production of heavy crude oil in Latin America (2008).
- Arbitration case between an investor and an eastern European country related to an investment in the insurance industry (2008).
- Arbitration regarding breaches of the regulatory framework leading to expropriation in a water and sanitation company operating in Latin America (2008).
- International arbitration case between a French investor in the hydrocarbons' sector in Latin America (2007).
- Arbitration regarding breaches of the regulatory framework leading to expropriation in a water and sanitation company in Latin America (2007).

Auctions and Strategic Advice

- Assisted a communications company in tracking bids in the 700 MHz, 800 MHz, 2,500 MHz and 3,500 MHz Spectrum auction in South Africa (2022).
- Advised a US communications provider in the bidding strategy for the universal service auctions (RDOF), 2020.
- Advised a Colombian communications company on regulatory advocacy issues and in the preparation of the bidding strategy in the Colombian 700 MHz, 1900 MHz, 2500 MHz auction, 2019.
- Paper on the economic effects of reserving key 5G Spectrum for vertical use in Europe, prepared for Vodafone Group, 2019.
- Advised a European cable operator on the design of an auction to award slots for TV channels, 2019.
- Peer reviewed Ofcom's rules for the assignment phase of UK's 2.3 GHz and 3.4 GHz spectrum auction, 2016
- Advised a US communications company in the preparation for the US Incentive Auctions, 2015.
- Advised a Spanish communications company on bidding strategy during the Spanish 4G auction, 2011.

- Advised a Swiss communications operator on the preparation of the bidding strategy for the Swiss 4G auction, 2011.
- Advised a Dutch communications operator on the preparation of the bidding strategy for the Dutch 4G auction, 2011 – 2012.

Publications

- “El análisis de precios excesivos: Reflexiones en base a jurisprudencia reciente”, el Dial, 2019 (with Sebastian Zuccón)
- “When are departures from a market-based approach to spectrum licensing warranted?”, published as part of Vodafone’s Policy Paper “An Industrial 5G Spectrum Policy for Europe”, 2019 (with Paul Reynolds)
- “Essays on Public Contracts”, Toulouse School of Economics, Ph.D Thesis.
- “The fair side of uniform price auctions”, TSE student Seminar, Toulouse, France, 2014
- “Oil extraction contracts and the expropriation premium”, 12th Journées Louis-André Gérard-Varet, Aix en Provence, France, 2013

LANGUAGES

Spanish (native), English (fluent), French (intermediate, B2)