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Benjamin Klein has consulted extensively on antitrust issues and has made numerous presentations to state, federal, and foreign regulatory agencies and courts. He is Professor Emeritus of Economics at UCLA and has served as a consultant to the U.S. Federal Trade Commission and the Antitrust Division of the U.S. Department of Justice and has testified before the U.S. Congress. Professor Klein has published widely on antitrust, contract and intellectual property issues, making landmark economic contributions in the areas of vertical restraints and the economics of the firm that have been cited in 25 United States Federal Court (including Supreme Court) decisions involving cases in which he was not a consultant or expert witness. He has taught at the Economics Institute for Federal Judges and currently serves on the board of editors of five academic journals, including as a contributing editor to the *Antitrust Law Journal*.

EDUCATION

PhD, Economics, 1970, University of Chicago
MA, Economics, 1967, University of Chicago
BA, *cum laude*, Philosophy, 1964, Brooklyn College, City University of New York

EMPLOYMENT

Professor of Economics, University of California, Los Angeles, 1968–present.
Assistant Professor, 1968–73.
Associate Professor, 1973–78.
Full Professor, 1978–2002.
Professor Emeritus, 2002–present.

Visiting Professor, UCLA Law School, Fall 2016.

Senior Consultant, Compass Lexecon, 2009–present.

Past Positions:

Director, LECG, 2004–2009.

President, Economic Analysis LLC, 1980–2004.

Member, Board of Directors, Center for Research on Contracts and the Structure of Enterprise, University of Pittsburgh, 1991–2001.

Director, Business and Administration Interdepartmental Program, University of California, Los Angeles, 1996–99.

Member, Board of Directors, Pilgrim Group of Mutual Funds, 1985–94.

Member, Executive Committee, College of Letters and Sciences, University of California, Los Angeles, 1992–94, 1996–98.

Director, Business Economics Program, Department of Economics, University of California, Los Angeles, 1992–97.

Vice Chairman, Director of Graduate Studies, Department of Economics, University of California, Los Angeles, 1981–82, 1987–90.

Economics Director, Joint Degree Program in Law and Economics, University of California, Los Angeles, 1977–81.

Law and Economics Fellow, University of Chicago Law School, 1975–76, 1979.

Visiting Professor, University of Washington, 1979.

Research Associate, National Bureau of Economic Research, 1976–77.

Faculty Research Fellow, National Bureau of Economic Research, New York, 1971–72.

Economist, Executive Office of the President, Bureau of the Budget, Washington, DC, Summer, 1966.

AREAS OF SPECIALIZATION

Industrial Organization and Regulation; Antitrust Policy; Economics of Contractual Arrangements; Pricing and Trade Practices; Intellectual Property; Damage Analysis.

HONORS AND AWARDS

Most Cited Antitrust/Competition Economics Professors in U.S. Law Reviews, Antitrust and Competition Policy Blog, June 21, 2011.

Featured Chapter in PIONEERS OF LAW AND ECONOMICS, Lloyd R. Cohen and Joshua D. Wright (eds.), Edward Elgar Publishing Ltd. (2009).

International Educator of the Year, International Biographical Centre, 2003.

ISI Highly Cited Researchers, Economics/Business, 1983–2002, Thomson Scientific, Institute for Scientific Information.

Listed in INTERNATIONAL WHO'S WHO OF COMPETITION LAWYERS AND ECONOMISTS, *Global Competition Review*, 2002–present.

Listed in WHO'S WHO IN AMERICA, 1985–present.

Principal Investigator, Sloan Foundation Grant on the Economics of Contractual Arrangements, 1981–91.

Earhart Foundation Faculty Fellowship, 1982–90.

University of Miami Law and Economics Center Annual Prize for Distinguished Scholarship in Law and Economics, 1978–79.

General Electric Law and Economics Fellowship, University of Chicago Law School Antitrust Project, 1978–79.

Scaiffe Foundation Law and Economics Fellowship, University of Chicago Law School, 1975–76.

Warren C. Scoville Distinguished Teaching Award, University of California, Los Angeles, Department of Economics, 1974, 1975.

Western Economic Association Annual Award for Best Article in *Economic Inquiry*, Journal of the Western Economic Association, 1975.

National Bureau of Economic Research Postdoctoral Research Fellowship, 1971–72.

Ford Foundation Dissertation Year Fellowship, University of Chicago, 1967–68.

University Fellowship, University of Chicago, 1965–67.

PROFESSIONAL ACTIVITIES

Board of Editors:

Antitrust Law Journal (contributing editor), 1997–present.

Supreme Court Economic Review, 1992–present.

International Journal of the Economics of Business, 1992–present.

Managerial and Decision Economics, 1994–present.

Journal of Law, Economics & Organization, 1985–2015.

Journal of Corporate Finance, 1993–2001.

Advisory Board of the New Palgrave Dictionary of Economics and the Law, 1995–98.

Member, Executive Committee, Antitrust & Trade Regulation Section, Los Angeles County Bar Association, 2000–present.

Affiliations:

American Economic Association, Member, 1966–present

American Law and Economics Association, Member, 1991–present

American Bar Association, Associate Member, 1989–present (Antitrust and Intellectual Property Sections)

Consultant:

U.S. Federal Trade Commission, 2001–07.

U.S. Department of Justice, Antitrust Division, 1994.

U.S. Federal Trade Commission, Bureau of Competition, 1983–86, 1988–89.

New Zealand Treasury, 1988.

U.S. Federal Trade Commission, Bureau of Consumer Protection, 1982–83.

U.S. Federal Trade Commission, evaluation of antitrust activity with regard to vertical distribution restrictions, 1976–80.

Board of Governors of the Federal Reserve System, 1973, 1975.

Various corporations and attorneys-at-law regarding antitrust, contracts and other commercial litigation, 1973–present.

Lecturer:

Economics Institute for Federal Judges, George Mason University School of Law, Law and Economics Center, Tucson, Arizona, October 27–28, 1999.

Antitrust Economics Institute for Federal Judges, George Mason University School of Law, Law and Economics Center, Snoqualmie, Washington, June 12–18, 1999.

Antitrust and Trade Regulation Institute, Antitrust and Trade Regulation Law Section of the State Bar of California, "Intellectual Property and Antitrust," 1994.

Practising Law Institute, 29th Annual Advanced Antitrust Seminar: Mergers, Markets and Joint Ventures, 1989.

Practising Law Institute, 27th Annual Advanced Antitrust Seminar: Mergers, Markets and Joint Ventures, 1987.

Practising Law Institute, Distribution and Marketing: The New Antitrust Environment, 1986.

Economics Institute for Federal Judges, Law and Economics Center, University of Miami School of Law, 1979–81.

Institute for Contemporary Studies - University of California, Los Angeles Graduate School of Management annual economics workshop for practicing antitrust attorneys, 1977–83.

Economics Institute for Law Professors, Law and Economics Center, University of Miami School of Law, 1979.

University of California, Los Angeles, Graduate School of Management Executive Education Program, 1981.

PUBLICATIONS

The Apple E-Books Case: When is a Vertical Contract a Hub in a Hub-and-Spoke Conspiracy?, JOURNAL OF COMPETITION LAW & ECONOMICS (forthcoming, 2017).

Economic Theories of the Firm, JOURNAL OF CORPORATE FINANCE, Armen Alchian Symposium Issue (forthcoming, 2017).

Price-Cost Tests in Antitrust Analysis of Single Product Loyalty Contracts (with Andres V. Lerner), ANTITRUST LAW JOURNAL, Vol. 80, pp 631-679 (2016).

The Evolving Law and Economics of Resale Price Maintenance, JOURNAL OF LAW & ECONOMICS, The Contributions of Robert Bork to Antitrust Economics Symposium, Vol. 57, No. S3 (supplement), pp S161-S179 (2014).

Resale Price Maintenance of Online Retailing, OXFORD HANDBOOK OF INTERNATIONAL ANTITRUST ECONOMICS, Roger D. Blair and D. Daniel Sokol (eds.), Vol. 2, Chapter 12, pp 277-303, Oxford University Press (2014).

Single Entity Analysis of Joint Ventures After American Needle: An Economic Perspective, ANTITRUST LAW JOURNAL, Vol. 78, pp 669-688 (2013).

The “Hub-and-Spoke” Conspiracy that Created the Standard Oil Monopoly, SOUTHERN CALIFORNIA LAW REVIEW, Vol. 85, pp 459-498 (2012).

Assessing Resale Price Maintenance After Leegin, RESEARCH HANDBOOK ON THE ECONOMICS OF ANTITRUST LAW, Einer Elhauge (ed.), Chapter 7, pp 174-200, Edward Elgar Publishing, Ltd. (2012).

How Exclusivity is Used to Intensify Competition for Distribution—Reply to Zenger (with Kevin M. Murphy), ANTITRUST LAW JOURNAL, Vol. 77, pp 691-699 (2011).

Asset Specificity and Holdups, Peter G. Klein and Michael E. Sykuta (eds.), THE ELGAR COMPANION TO TRANSACTION COST ECONOMICS, Edward Elgar Publishing, Ltd. (2010).

Competitive Resale Price Maintenance in the Absence of Free-Riding, ANTITRUST LAW JOURNAL, Vol. 76, pp 431-481 (2009).

The Law and Economics of Bundled Pricing: LePages, PeaceHealth and the Evolving Antitrust Standard (with Andres V. Lerner), THE ANTITRUST BULLETIN, Vol. 53, pp 555-585 (2008).

Exclusive Dealing Intensifies Competition for Distribution (with Kevin M. Murphy), ANTITRUST LAW JOURNAL, Vol. 75, pp 433-466 (2008).

The Enforceability of the G.M.-Fisher Body Contract: Comment on Goldberg, INDUSTRIAL & CORPORATE CHANGE, Vol. 17, pp 1085-1096 (2008).

Price Discrimination and Market Power, in W. Collins (ed.), ISSUES IN COMPETITION LAW AND POLICY, Vol. II, Chapter 41, pp 977-996, American Bar Association Section of Antitrust Law (2008).

The Firm in Economics and Antitrust Law (with Andres V. Lerner), in W. Collins (ed.), *ISSUES IN COMPETITION LAW AND POLICY*, Vol. I, Chapter 10, pp 249-272, American Bar Association Section of Antitrust Law (2008).

Bundled Discounts as Competition for Distribution, GCP, *THE ONLINE MAGAZINE FOR GLOBAL COMPETITION POLICY*, www.globalcompetitionpolicy.org (June 2008).

ECONOMICS OF ANTITRUST LAW, Vol. I and Vol. II, Benjamin Klein and Andres V. Lerner (eds.), Edward Elgar Publishing, Ltd. (2008).

The Economics Revolution in Antitrust Law (with Andres V. Lerner), in *ECONOMICS OF ANTITRUST LAW*, Benjamin Klein and Andres V. Lerner (eds.), Vol. I, pp ix-xliv, Edward Elgar Publishing, Ltd. (2008).

The Economics of Slotting Contracts (with Joshua D. Wright), *JOURNAL OF LAW & ECONOMICS*, Vol. 50, pp 421-454 (August 2007).

The Expanded Economics of Free-Riding: How Exclusive Dealing Prevents Free-Riding and Creates Undivided Loyalty (with Andres V. Lerner), *ANTITRUST LAW JOURNAL*, Vol. 74, pp 473-519 (2007).

Reprinted in *ECONOMICS OF ANTITRUST LAW*, Benjamin Klein and Andres V. Lerner (eds.), Vol. II, pp 343-389, Edward Elgar Publishing, Ltd. (2008).

The Economic Lessons of Fisher Body-General Motors, *INTERNATIONAL JOURNAL OF THE ECONOMICS OF BUSINESS*, Vol. 14, pp 1-36 (February 2007).

Selected as one of the top 20 articles in the first 20 years of the *INTERNATIONAL JOURNAL OF THE ECONOMICS OF BUSINESS*.

Brand Names, *THE CONCISE ENCYCLOPEDIA OF ECONOMICS*, David R. Henderson (ed.), *The Library of Economics and Liberty*, Liberty Fund, pp 42-44 (2007).

Competition In Two-Sided Markets: The Antitrust Economics of Payment Card Interchange Fees (with Andres V. Lerner, Kevin M. Murphy and Lacey Plache), *ANTITRUST LAW JOURNAL*, Vol. 73, pp 571-626 (2006).

Trading Stamps (with Armen A. Alchian), *THE COLLECTED WORKS OF ARMEN A. ALCHIAN*, Vol. 1, pp 132-142, Liberty Fund (2006).

First Negotiation, First Refusal Rights (with Armen A. Alchian and Earl A. Thompson), *THE COLLECTED WORKS OF ARMEN A. ALCHIAN*, Vol. 2, pp 214-222, Liberty Fund (2006).

Exclusive Dealing as Competition for Distribution 'On the Merits,' *GEORGE MASON LAW REVIEW*, Vol. 12, pp 119-162 (Fall 2003).

Market Power in Economics and in Antitrust: Reply to Baker (with John Wiley Jr.), *ANTITRUST LAW JOURNAL*, Vol. 70, pp 655-659 (2003).

Competitive Price Discrimination as an Antitrust Justification for Intellectual Property Refusals to Deal (with John Wiley Jr.), *ANTITRUST LAW JOURNAL*, Vol. 70, pp 599-642 (2003).

The Economics of Copyright 'Fair Use' In a Networked World (with Andres V. Lerner and Kevin M. Murphy), *AMERICAN ECONOMIC REVIEW PAPERS & PROCEEDINGS*, Vol. 92, pp 205-208 (May 2002).

Reprinted in THE ECONOMICS OF CREATIVE INDUSTRIES, Jason Potts (ed.), Vol. xx, pp xxx-xxx, The International Library of Critical Writings on Economics. (forthcoming, 2016).

The Microsoft Case: What Can A Dominant Firm Do To Defend Its Market Position? JOURNAL OF ECONOMIC PERSPECTIVES, Vol. 15, pp 45-62 (May 2001).

Did Microsoft Engage in Anticompetitive Exclusionary Behavior? THE ANTITRUST BULLETIN, Vol. 46, pp 71-113 (Spring 2001).

How Block Booking Facilitated Self-Enforcing Film Contracts (with Roy W. Kenney), JOURNAL OF LAW & ECONOMICS, Vol. 43, pp 427-435 (October 2000).

The Role of Incomplete Contracts In Self-Enforcing Relationships, REVUE D'ECONOMIE INDUSTRIELLE, n° 92, 2° et 3° trimestres, special issue on The Economics of Contract Theories in Prospect and Retrospect, pp 67-80 (2000).

Reprinted in THE ECONOMICS OF CONTRACTS: THEORIES AND APPLICATIONS, Eric Brousseau and Jean-Michel Glachant (eds.), Cambridge University Press, Chapter 4, pp 59-71 (2002).

Fisher-General Motors and The Nature of The Firm, JOURNAL OF LAW & ECONOMICS, Vol. 43, pp 105-141 (April 2000).

An Economic Analysis of Microsoft's Conduct, ANTITRUST, pp 38-47 (Fall 1999).

Market Power in Franchise Cases in the Wake of Kodak: Applying Post-Contract Hold-Up Analysis to Vertical Relationships, ANTITRUST LAW JOURNAL, Vol. 67, pp 283-326 (1999).

Distribution Restrictions Operate By Creating Dealer Profits: Explaining the Use of Maximum Resale Price Maintenance in State Oil v. Khan, SUPREME COURT ECONOMIC REVIEW, Vol. 7, pp 1-58 (1999).

Microsoft's Use of Zero Price Bundling to Fight the 'Browser Wars,' COMPETITION, CONVERGENCE AND THE MICROSOFT MONOPOLY: ANTITRUST IN THE DIGITAL MARKETPLACE, Chapter 11, J.A. Eisenach and T.M. Lenard (eds.), Kluwer, pp 216-253 (1999).

Tying, THE NEW PALGRAVE DICTIONARY OF ECONOMICS AND THE LAW, Peter Newman (ed.), London: Macmillan (1998).

The Hold-Up Problem, THE NEW PALGRAVE DICTIONARY OF ECONOMICS AND THE LAW, Peter Newman (ed.), London: Macmillan (1998).

Using Tax-Exempt Bonds to Finance Professional Sports Stadiums (with Kevin Green and Brian Lebowitz), TAX NOTES, Vol. 78, pp 1663-1686 (March 1998).

Reprinted in THE EXEMPT ORGANIZATION TAX REVIEW, Vol. 20, pp 240-259 (May 1998).

Vertical Integration As A Self-Enforcing Contractual Arrangement (with Kevin M. Murphy), AMERICAN ECONOMIC REVIEW PAPERS & PROCEEDINGS, Vol. 87, pp 415-420 (May 1997).

Why 'Hold-Ups' Occur: The Self-Enforcing Range of Contractual Relationships, ECONOMIC INQUIRY, Vol. 34, pp 444-463 (July 1996).

Reprinted in J. Lott (ed.), UNCERTAINTY AND ECONOMIC EVOLUTION, Chapter 4, pp 61-84, London: Routledge (1997); Claude Menard (ed.), THE INTERNATIONAL LIBRARY OF THE NEW INSTITUTIONAL ECONOMICS, Edward Elgar Publishing, Ltd. (2005).

Monopolization by 'Raising Rivals' Costs': The Standard Oil Case (with Elizabeth Granitz), JOURNAL OF LAW & ECONOMICS, Vol. 39, pp 1-47 (April 1996).

Reprinted in Stephen A. Salant and Margaret C. Levenstein (eds.), CARTELS, as part of THE INTERNATIONAL LIBRARY OF CRITICAL WRITINGS IN ECONOMICS (Mark Blaug, series ed.), Edward Elgar Publishing, Ltd., 2007; Benjamin Klein and Andres V. Lerner (eds.), ECONOMICS OF ANTITRUST LAW, Vol. II, pp 598-644, Edward Elgar Publishing, Ltd. (2008).

Market Power in Aftermarkets, MANAGERIAL & DECISION ECONOMICS, Vol. 17, pp 143-164, special issue on The Role of Economists in Modern Antitrust (March/April, 1996).

Reprinted in F. S. McChesney (ed.), ECONOMIC INPUTS, LEGAL OUTPUTS: THE ROLE OF ECONOMISTS IN MODERN ANTITRUST, Wiley (1997).

The Economics of Franchise Contracts, JOURNAL OF CORPORATE FINANCE, Vol. 2, pp 9-37 (October 1995).

Reprinted in Francine Lafontaine (ed.), FRANCHISE CONTRACTING AND ORGANIZATION, Edward Elgar Publishing, Ltd. (2005).

Market Power in Antitrust: Economic Analysis after Kodak, SUPREME COURT ECONOMIC REVIEW, Vol. 3, pp 43-92 (1993).

Reprinted in THE JOURNAL OF REPRINTS FOR ANTITRUST LAW & ECONOMICS, Vol. 27, pp 617-668 (1998); Benjamin Klein and Andres V. Lerner (eds.), ECONOMICS OF ANTITRUST LAW, Vol I, pp 131-180, Edward Elgar Publishing, Ltd. (2008).

Brand Names, FORTUNE ENCYCLOPEDIA OF ECONOMICS, pp 618-621, David R. Henderson (ed.), Time Warner Books, Inc. (1993).

Reprinted as *Marcas* in David R. Henderson and João César das Neves (eds.), ENCICLOPÉDIA DE ECONOMIA, S João do Estoril, Portugal (2000).

Contracts and Incentives: The Role of Contract Terms in Assuring Performance, invited paper at the Nobel Symposium on "Contracts: Determinants, Properties and Implications," August 1990 in Stockholm, Sweden. Proceedings published in CONTRACT ECONOMICS, pp 149-172, L. Werin and H. Wijkander (eds.), Basil Blackwell (1992).

Perfect Competition as a Criteria for Antitrust Policy: Brand Names, Entry Barriers and Exclusive Dealing in the Fisher & Paykel Case, in COMPETITION LAW AND POLICY IN NEW ZEALAND, pp 65-83, Rex Ahdar (ed.), Sydney: The Law Book Company Ltd. (1991).

The Use of Economics in Antitrust Litigation: Realistic Models of the Competitive Process, in THE LAW AND ECONOMICS OF COMPETITION POLICY, pp 419-441, F. Mathewson, M. Trebilcock and M. Walker (eds.), Vancouver, Canada: The Fraser Institute (1990).

The Competitive Consequences of Vertical Integration in the Cable Industry, submitted in Hearings before the U.S. Senate Committee on Commerce, Science and Transportation (June 21, 1989).

An Economic Framework for Merger Analysis in New Zealand (with Thomas J. Campbell), in THE ECONOMICS OF THE COMMERCE ACT, pp 49-65, Alan Bollard (ed.), Auckland, New Zealand: New Zealand Institute of Economic Research (1989).

Vertical Restraints as Contract Enforcement Mechanisms (with Kevin M. Murphy), JOURNAL OF LAW & ECONOMICS, Vol. 31, pp 265-297 (October 1988).

Reprinted in THE JOURNAL OF REPRINTS FOR ANTITRUST LAW AND ECONOMICS, Vol. 20, pp 291-325, Federal Legal Publications (1990); Andrew Kleit (ed.), ANTITRUST AND COMPETITION

POLICY, Edward Elgar Publishing, Ltd. (2005); Benjamin Klein and Andres V. Lerner (eds.), *ECONOMICS OF ANTITRUST LAW*, Vol II, pp 227-259, Edward Elgar Publishing, Ltd. (2008).

Vertical Integration as Organizational Ownership: The Fisher Body-General Motors Relationship Revisited, *JOURNAL OF LAW, ECONOMICS & ORGANIZATION*, Vol. 4, pp 199-213 (Spring 1988).

Reprinted in: O. Williamson and S. Winter (eds.), *THE NATURE OF THE FIRM: ORIGINS, EVOLUTION, AND DEVELOPMENT*, pp 213-226, Oxford University Press (1991); O. Williamson and S. Masten (eds.), *TRANSACTION COST ECONOMICS, THE INTERNATIONAL LIBRARY OF CRITICAL WRITINGS IN ECONOMICS*, M. Blaug, series ed., Edward Elgar Publishing, Ltd. (1995); Scott Masten (ed.), *CASE STUDIES IN CONTRACTING AND ORGANIZATION*, Oxford University Press (1996); Claude Menard (ed.), *THE INTERNATIONAL LIBRARY OF THE NEW INSTITUTIONAL ECONOMICS*, Edward Elgar Publishing, Ltd. (2005).

The Economics of Geographic Market Definition in 27TH ANNUAL ADVANCED ANTITRUST SEMINAR: MERGERS, MARKETS AND JOINT VENTURES, pp 255-276, Practising Law Institute, Corporate Law and Practice, Course Handbook Series Number 581 (1987).

Revised and expanded version in *29TH ANNUAL ADVANCED ANTITRUST SEMINAR: MERGERS, MARKETS AND JOINT VENTURES*, pp 71-98, Practising Law Institute, Corporate Law and Practice, Course Handbook Series Number 666 (1989).

An Economic Analysis of Vertical Distribution and Marketing Arrangements, in *DISTRIBUTION AND MARKETING: THE NEW ANTITRUST ENVIRONMENT*, pp 131-144, Practising Law Institute, Corporate Law and Practice, Course Handbook Series Number 511 (1986).

Self-Enforcing Contracts, *JOURNAL OF INSTITUTIONAL & THEORETICAL ECONOMICS*, pp 594-600 (December 1985).

Reprinted in E.G. Furobotn and R. Richter (eds.), *THE NEW INSTITUTIONAL ECONOMICS*, pp 89-95, Texas A&M University Press (1991).

The Law and Economics of Franchise Tying Contracts (with Lester Saft), *JOURNAL OF LAW & ECONOMICS*, Vol. 28, pp 345-361 (May 1985).

Reprinted in Benjamin Klein and Andres V. Lerner (eds.), *ECONOMICS OF ANTITRUST LAW*, Vol II, pp 109-125, Edward Elgar Publishing, Ltd. (2008).

Study Protocol for Design of the Vertical Restraints Research Project, in *IMPACT EVALUATIONS OF FEDERAL TRADE COMMISSION VERTICAL RESTRAINTS CASES*, pp 467-477, R. N. Lafferty, R. H. Lande and J. B. Kirkwood (eds.), Federal Trade Commission Bureau of Competition and Bureau of Economics (August 1984).

The Selection of Disputes for Litigation (with George Priest), *JOURNAL OF LEGAL STUDIES*, Vol. 13, pp 1-55 (January 1984).

Reprinted in: Jules Coleman and Jeffrey Lange (eds.), *LAW AND ECONOMICS*, Vol. II, pp 43-97, The International Library of Essays in Law & Legal Theory, New York University Press (1992); Steven A. Lipman and David K. Levine (eds.), *THE ECONOMICS OF INFORMATION*, The International Library of Critical Writings in Economics (Mark Blaug, series editor), Edward Elgar Publishing, Ltd. (1995); Richard A. Posner and Francesco Parisi (eds.), *LAW AND ECONOMICS*, The International Library of Critical Writings in Economics (Mark Blaug, senior editor), Edward Elgar Publishing, Ltd. (1997); Eric B. Rasmusen and Dan R. and Catherine M. Dalton (eds.), *GAME THEORY AND THE LAW*, Economic Approaches to Law, Edward Elgar Publishing, Ltd. (2008),

The Economics of Block Booking (with Roy Kenney), *JOURNAL OF LAW & ECONOMICS*, Vol. 26, pp 497-540 (October 1983).

Reprinted in: R. E. McCormick (ed.), *MANAGERIAL ECONOMICS*, Prentice-Hall (1993); O. E. Williamson and S. E. Masten (eds.), *TRANSACTION COST ECONOMICS*, as part of the

INTERNATIONAL LIBRARY OF CRITICAL WRITINGS IN ECONOMICS, M. Blaug, series ed., Edward Elgar Publishing, Ltd. (1995); R. Ritzer and E.G. Furubotn (eds.) THE NEW INSTITUTIONAL ECONOMICS OF MARKETS, as part of THE INTERNATIONAL LIBRARY OF CRITICAL WRITINGS IN ECONOMICS, Edward Elgar Publishing, Ltd. (2010).

Contracting Costs and Residual Claims: The Separation of Ownership and Control, JOURNAL OF LAW & ECONOMICS, Vol. 26, pp 367-374 (June 1983).

Competing International Monies and International Monetary Arrangements (with Michael Melvin), in M. Connelly, ed., THE INTERNATIONAL MONETARY SYSTEM: CHOICES FOR THE FUTURE, pp 199-225, New York, Praeger (1983).

Government Regulation of Cigarette Health Information (with Lynne Schneider and Kevin Murphy), JOURNAL OF LAW & ECONOMICS, Vol. 24, pp 575-612 (December 1981).

Reprinted in J. H. Cawley and D. S. Kenkel (eds.), THE ECONOMICS OF HEALTH BEHAVIOR, as part of the INTERNATIONAL LIBRARY OF CRITICAL WRITINGS IN ECONOMICS, M. Blaug, series ed., Edward Elgar Publishing, Ltd. (2008).

The Role of Market Forces in Assuring Contractual Performance (with Keith Leffler), JOURNAL OF POLITICAL ECONOMY, Vol. 89, pp 615-641 (August 1981).

Reprinted in: O. Williamson (ed.), *Industrial Economics*, as part of the INTERNATIONAL LIBRARY OF CRITICAL WRITINGS IN ECONOMICS, M. Blaug, series ed., Edward Elgar Publishing, Ltd. (1993); Chen Yu (ed.), READINGS IN THEORY OF PROPERTY RIGHTS AND TRANSACTION COSTS (in Chinese), Shanghai Academy of Social Sciences, 1994; D. Klein (ed.), REPUTATION: STUDIES IN THE VOLUNTARY ENFORCEMENT OF GOOD BEHAVIOR, pp 281-304, Ann Arbor: University of Michigan Press (1997); Chen Yu (ed.), THE INSTITUTIONS OF THE FIRM AND THE ORGANIZATIONS OF THE MARKET, Shanghai Joint Publishing Company (1997); H. Butler (ed.), ECONOMIC ANALYSIS FOR LAWYERS, Carolina Academic Press (1998); Claude Menard (ed.), THE INTERNATIONAL LIBRARY OF THE NEW INSTITUTIONAL ECONOMICS, Edward Elgar Publishing, Ltd. (2005); Michael Waldman and Justin P. Johnson (eds.), PRICING, Edward Elgar Publishing, Ltd. (2008); Craig Newmark (ed.), READINGS IN APPLIED MICROECONOMICS: THE POWER OF THE MARKET, Routledge (2009); Stephen E. Margolis and Craig M. Newmark (eds.), INTELLECTUAL PROPERTY AND BUSINESS, Edward Elgar Publishing, Ltd. (2010); Jill J. McCluskey and Jason Winfree (eds.), *The Economics of Reputation*, as part of the INTERNATIONAL LIBRARY OF CRITICAL WRITINGS IN ECONOMICS, M. Blaug, series ed., Edward Elgar Publishing, Ltd. (forthcoming, 2016).

The Borderlines of Law and Economic Theory: Transaction Cost Determinants of 'Unfair' Contractual Arrangements, AMERICAN ECONOMIC REVIEW PAPERS & PROCEEDINGS, Vol. 70, pp 356-362 (May 1980).

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Conditional Pricing Practices: Economic Analysis and Legal Policy Implications, FTC/DOJ Joint Agency Workshop, Washington, DC, June 2014.

The Economics of Alternative Legal Standards for Loyalty Discounts, Restrictive Practices in Retailing and Distribution, Los Angeles County Bar Antitrust and Unfair Business Practices Section, Los Angeles, CA, April 2014.

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