

CURRICULUM VITAE

Jonathan S. Bowater

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EDUCATION

1994 – *M.Sc. in Economics*, University of Bristol, UK

1993 – *B.Sc. in Economics and Politics (Joint Honors)*, University of Bristol, UK

EMPLOYMENT

2018 – Present, *Executive Vice President*, Compass Lexecon, Washington, DC

2014 – 2018, *Senior Vice President*, Compass Lexecon, Washington, DC

2007 – 2014, *Vice President*, Compass Lexecon, Washington, DC

2006 – 2007, *Vice President*, CapAnalysis, Washington, DC

1999 – 2005, *Economist and Senior Economist*, CapAnalysis, Washington, DC

1995 – 1999, *Economist*, Lexecon Limited, London, UK

HIGHLIGHTED CASES

- *FTC v. Sysco*, 2014/15
- *Random House/Penguin*, 2012/13
- *Blackbaud/Convio*, 2012
- *Unilever/Alberto Culver*, 2010/11
- *Simon/Prime*, 2010
- *Natchitoches v. Tyco*, 2008/9
- *Olin/Pioneer*, 2007
- *Nestlé/Novartis Medical Nutrition*, 2007
- *Whirlpool/Maytag*, 2006
- *FTC v. Arch Coal*, 2004

PROFESSIONAL AFFILIATIONS

Associate Member, American Bar Association

DETAILED CONSULTING EXPERIENCE

- Antitrust counseling in the public relations industry, 2015/2016
- Gray Television/Schurz Communications merger, 2015
- Antitrust counseling in the computer chip industry, 2015
- Antitrust consulting in the grocery industry, 2015
- *FTC v. Sysco*, 2014/15
- Antitrust consulting for Microsoft, 2014/15
- Antitrust consulting in the beer distribution industry, 2015
- Antitrust consulting in the cereals industry, 2014
- Alcon/Wavetec merger, 2014
- Gray/Hoak merger, 2014
- Merger counseling in paper products industry, 2013
- CIN/Best Case merger, 2013
- Random House/Penguin merger, 2012/13
- Snyder's-Lance/Snack Factory merger, 2012
- Blackbaud/Convio merger, 2012
- Antitrust consulting for Air Products Korea 2011/12
- Economic consulting for Novartis, 2011
- Antitrust consulting for Fonterra, New Zealand, 2011
- Unilever/Alberto Culver merger, 2010/11
- Simon/Prime merger, 2010
- *Cason-Merenda v. Detroit Medical Center, et al.*, 2009-2015
- *Natchitoches v. Tyco*, 2009
- *ECSL v. EWS (in UK CAT)*, 2009
- *Daniels Sharpsmart v. Tyco*, 2008
- Schering-Plough/Organon BioSciences (Intervet) merger, 2007
- Olin/Pioneer merger, 2007
- Nestlé/Gerber merger, 2007
- Nestlé/Novartis Medical Nutrition merger, 2007
- Whirlpool/Maytag merger, 2006
- A.O. Smith/State Industries merger, 2005
- *FTC v. Arch Coal*, 2004
- Divestiture counseling in the automotive parts industry, 2004 and 2006
- Merger counseling in the clay products industry, 2004
- Merger counseling in the chemicals industry, 2002-2006
- Merger counseling in the alcoholic beverage industry, 2002-2007
- Merger counseling in the wireless telecommunications industry, 2003/2005
- Oracle/PeopleSoft, 2003
- Merger counseling in the IT distribution industry, 2003/2005
- *UST v. Swedish Match*, 2003
- Merger counseling in the satellite TV industry, 2002
- Counseling re FTC's Do-Not-Call list, 2002
- Pepsi/Quaker merger, 2001

- LTV/USX joint venture, 2000
- Merger counseling in industrial/agricultural machinery industry, 2000/2001
- Counseling re Italian competition investigation into baby food pricing, Italy, 1999
- BAT/Rothmans (Stage I EC) merger, 1999
- Danish Crown/Vestjyske Slaterier (Stage II EC) merger, 1999
- Expert witness preparation in Restrictive Practices Court litigation re sports broadcasting rights, UK, 1999
- Joint venture counseling in Polish pay-TV industry, 1998
- Merger counseling in feminine hygiene products industry, Spain, 1998
- Guinness/GrandMet merger, 1997
- Merger counseling in brewing industry, Czech Republic, 1997
- Bass/Carlsberg-Tetley (UK) merger, 1997
- Expert witness preparation in UK litigation re rights fees payable to PRS, 1997
- Competition counseling re OFT investigation into BSkyB's operating practices, 1996
- Competition counseling re OFT investigation into brown and white goods industry, 1995

RECENT TESTIMONY, WHITE PAPERS, AND PRESENTATIONS

- Participated in presentation to Antitrust Division of the Department of Justice regarding competition issues in the proposed merger between Gray Television and Schurz (2015)
- Co-authored a white paper submitted to the Antitrust Division of the Department of Justice regarding competitive issues in Manhattan Beer Distributors acquisition of Windmill (2015)
- Participated in presentation to Antitrust Division of the Department of Justice regarding competition issues in the proposed merger between Random House and Penguin (2012)
- Co-authored a white paper submitted to, and participated in presentation to, the Antitrust Division of the Department of Justice regarding competition issues in the proposed merger between Blackbaud and Convio (2012)
- Provided an expert report in a labor matter in district court involving allegations of unfair dismissal (2012)

SELECTED PROFESSIONAL PRESENTATION AND ACTIVITIES

- Moderated an ABA panel, "Selecting and Working with Experts in Antitrust," American Bar Association Section of Antitrust Law, January 14, 2013
- Participated in the editing and preparation of the second edition of *The Market Power Handbook*, American Bar Association, Section of Antitrust Law, 2011
- "Unilateral Effects and the Role of Econometrics in Merger Review," presented to the antitrust practice of a major law firm, 2011

PUBLICATIONS

- "Horizontal Merger Investigations: Insights from the Latest Data from the FTC," (with Mary Coleman), *The Threshold*, Vol. XIII, No. 2, Spring 2013, American Bar Association Section of Antitrust