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EDUCATION

2004 – MSc in Industrial Organisation, French National School of Statistics and Economic Administration (ENSAE), Paris

2004 – MSc in Microeconomics and Game Theory, Université Paris VI Pierre et Marie Curie, Paris

1999 – BS Lycée Jean Lurçat, Martigues

PROFESSIONAL EXPERIENCE

2015-Present – Vice President, Compass Lexecon, Paris

2011-2015 – Senior Economist, Compass Lexecon, Paris

2008-2011 – Managing Consultant, LECG, Paris

2005-2008 – Economist, Autorité de régulation des communications électroniques et des postes (ARCEP), Paris

ACADEMIC EXPERIENCE

2005-2007 – Invited Lecturer (concerning retail fixed telephony markets regulation), Université Dauphine, Paris

2006-2008 – Teaching Assistant (microeconomics and game theory), National School of Statistics and Economic Administration (ENSAE), Paris

2004 – Master's Thesis in game theory on the mathematical modelling of the knowledge of a rational agent in the different states of the world, Université Pierre et Marie Curie, Paris

2003 – Master's Thesis in game theory on the convergence to Nash equilibriums in repeated games, National School of Statistics and Economic Administration (ENSAE), Paris

2003 – Internship - Statistician Assistant for a sociologist from CNRS, Nuffield College, Oxford

SELECTED REGULATION AND CONSULTING EXPERIENCE

Regulatory

- ARCEP / fixed telephony – Price control of France Telecom fixed telephony retail tariffs. Reproducibility and margin squeeze tests. Writing of detailed legal opinions.
- ARCEP / fixed telephony – Development of a cost model representative of an efficient operator offering fixed telephony services based on carrier selection, for margin squeeze tests.
- ARCEP / fixed telephony – Fixed telephony wholesale and retail markets analyses. Relevant markets delineation, significant market power assessment, definition of the obligations imposed to the incumbent.
- ARCEP / VGAST – Direction of a working group aimed at ensuring the technical and economic wholesale line rental from France Telecom (VGAST).

- ARCEP / Fixed telephony – Case handler in a sanction procedure for alleged infringement of regulatory obligations consisting in the implementation of tariffs generating a margin squeeze.
- EDF / Electricity spot market – Audit of bidding strategies in the French electricity spot market. Economic report on the optimisation and bidding processes of EDF.
- Mobile services – Economic report on the value of the fourth 3G license in the French mobile market. Report submitted to the French Council of State and to the European Commission.
- CRE / Electricity network – Comparative analysis of the methods to allocate the cost of electricity network infrastructure to the time of use: Ramsey pricing theory and cost allocation methods from the cooperative game theory. Report made for the French regulatory commission of energy (CRE).

Abuse of dominance

- Tire sector – Economic analysis of alleged anticompetitive practices in the tires sector. Market definition, market power investigation and analysis of the alleged abuse of dominant position involving rebates. Economic reports submitted to the European Commission.
- Broadband services – Cost analysis for a European incumbent operator in the telecommunications sector. Cost model review for broadband activities, margin squeeze tests in anticipation of an investigation.
- Sport rights – Economic analysis of alleged anticompetitive practices in the sport rights sector. Relevant market definition and calculation of possible damage to the economy.
- IP licensing in TV sector – Economic analysis of potential anticompetitive IP licensing practices (“patent ambush”) for a claimant in the TV sector.
- Orange / Broadband services – Economic report concerning alleged margin squeeze practices in the French market for broadband services. Economic report submitted to the European Commission.
- Orange / Fixed telephony services – Economic report concerning alleged margin squeeze practices in the French market for fixed telephony services. Economic report submitted to the European Commission.
- Postal franking machines – Economic analysis of the effects of alleged practices of non-compliance with commitments in the French market of franking machines rental. Economic report submitted to the French NRA (Autorité de la concurrence).
- Automotive air conditioning – Analysis of practices involving intellectual property for chemicals used in automotive air conditioning. Examination of the potentially anticompetitive nature of the practices (“patent ambush”) and of the FRAND nature of the licensing conditions.
- Chemical industry – Analysis of the market position of a large supplier in the chemical industry. Assessment of the extent of its commercial freedom in the pricing of its products.
- Gas – Economic reports on the relevant market, market share and alleged abuse of dominant position of a gas provider active in the Austrian gas market. Economic report submitted to an Austrian Court.
- TPSA / Broadband services – Analysis of the potential damage to the economy in the context of an abuse of dominant position by a broadband services provider active in the Polish market. Economic report submitted to the European Commission.
- Submarine capacity services – Analysis of the tariffs that a dominant firm in the submarine capacity sector could implement without infringing competition law. Cost model and predation tests.
- Gas – Analysis of the possible anticompetitive nature of a long-term supplying agreement in the gas sector. Economic report submitted to the ICC International Court of Arbitration.

- Mobile applications stores – Analysis of the competitive situation in the sector of mobile applications stores, in the context of an investigation of the French Competition Authority (Autorité de la concurrence). Economic report submitted to the FCA.
- Electronic devices – Analysis of the competitive position of a supplier of electronic devices, in the context of an investigation of the French Competition Authority (Autorité de la concurrence). Discussion on the relevant market definition and market share calculations.
- Clearing and settlement systems – Examination of the business model considered by an operator of a clearing and settlement system for a new service and its compliance with competition law. Analysis of the reproducibility of the service and its tariffs, including rebates.
- Water pipes – Analysis of alleged anticompetitive practices in the French market for the supply of water pipes. Analysis of the competition between pipes in different material and assessment of the relevant market product definition. Economic report submitted to the European Commission.
- Digital terrestrial television – Economic support in the context of an investigation by the French Competition Authority (Autorité de la concurrence) of the potential abusive nature of a merger in the French market for broadcasting DTT. Examination of the relevant market delineation and assessment of the effects of the merger on competition. Economic report submitted to the FCA.

Damages

- Car glass – Critical analysis of damage assessments allegedly suffered by customers of one of the members of the car glass cartel following sanction by the European Commission (Case COMP/39.125 – Car glass). Own alternative damage calculations. Submission of expert reports for litigation.
- Pharmaceuticals – Estimation of the damage incurred by a pharmaceutical company which benefitted an exclusivity agreement for the marketing of its princeps until generic earlier entry. Economic report submitted to the ICC International Court of Arbitration.
- Broadband services – Critical analysis of a report assessing the damage allegedly suffered by a cable operator in the market for broadband services following anticompetitive practices sanctioned by the European Commission (case COMP/38.233 – Wanadoo Interactive). Economic report submitted to the Commercial Court of Paris.
- Broadband services – Critical analysis of an economic report assessing the damage allegedly suffered by a former ADSL operator following anticompetitive practices sanctioned by the European Commission (case COMP/38.233 – Wanadoo Interactive). Economic report submitted to the Commercial Court of Paris.
- Cable network – Critical analysis of an economic report assessing the damage allegedly suffered by French telecommunication operator Numericable following contract modifications by France Telecom. Economic reports submitted to the Commercial Court of Paris and the ICC International Court of Arbitration. Multi-billion euros claims entirely dismissed by both courts.
- Electronic devices – Critical analysis of the damage claim of a distributor of electronic devices following a breach of contract by its supplier. Economic report submitted to the Commercial Court of Paris. Damage claim entirely dismissed by the Court.
- Airbus / Boeing – Response to an expert report on the definition of relevant markets in the Large Civil Aircrafts market. Economic report made for the European Union and submitted to the World Trade Office.
- Telecommunications / Gun jumping – Estimation of the damage suffered by a telecommunication operator because of gun-jumping practices. Economic report submitted to the Commercial Court of Paris.
- Non-residential fixed and mobile markets – Critical analyses of damage claims submitted by several fixed and mobile French operators following a decision of the French Competition Authority (Autorité de la concurrence) sanctioning anticompetitive practices in the French non-residential fixed and mobile markets. Economic reports submitted to the Commercial Court of Paris.



- Residential mobile market – Critical analysis of the damage claim of a MVNO following a decision of the French Competition Authority (Autorité de la concurrence) sanctioning anticompetitive practices in the French residential mobile markets. Economic report submitted to the Commercial Court of Paris.
- Residential mobile market – Critical analysis of the damage claim of a mobile operator following a decision of the French Competition Authority (Autorité de la concurrence) sanctioning anticompetitive practices in a French overseas department.

Mergers & acquisitions

- Citrovita / Citrosuco (2011) – Economic support of orange juice producers in a phase 2 horizontal merger in the orange juice sector (case COMP/M.5907 – VOTORANTIM / FISCHER / JV). Analysis of the competition process and the likely effects of the transaction. Merger cleared by the European Commission during phase 2 without remedies.
- Survitec / Cosalt / Zodiac (2011) – Economic support in the context of a vertical merger investigated by the OFT in the UK market for maritime rescue equipment. Merger cleared by the OFT without remedies.
- Electronic equipment – Economic support of an electronic equipment manufacturer in the context of a potential vertical merger. Analysis of the potential competitive concerns that could be raised by the transaction.
- Eurotunnel / SeaFrance (2012) – Economic support in the context of a horizontal merger in the ferry sector. Analysis of unilateral, conglomerate and coordinated potential effects of the transaction. Economic reports submitted to the French and UK competition authorities.
- Merck / Sigma-Aldrich (2015) – Economic support of a pharmaceutical company in a horizontal merger of worldwide scope in the life science industry (case COMP/M.7435 – Merck / Sigma-Aldrich). Analysis of the potential effects of the transaction. Economic reports submitted to several national competition authorities. Merger cleared by the European Commission.
- Wabtec / Faiveley (2016) – Economic support in the context of a phase 2 horizontal merger in the market for railway equipment systems and subsystems (case M.7801 - Wabtec / Faiveley Transport). Relevant market delineation, market shares calculation, assessment of the potential effects of the transaction and potential remedies. Merger cleared by the European Commission with limited remedies
- Orange / Bouygues Telecom (2016) – Economic support of Orange in the context of a project of horizontal merger with French mobile operator Bouygues Telecom. Market share calculations, assessment of potential effects of the transaction and analysis of the remedies that could be proposed.
- Vodafone Malta / Melita (2017) – Economic support in the context of a project of horizontal merger between two mobile operators in a European country. Market share calculations, assessment of potential effects of the transaction.
- Safran / Zodiac Aerospace (2017) – Economic support of a high-technology group in the context of a horizontal merger of worldwide scope in the supply of spare parts for aircrafts (case M.8425 – Safran / Zodiac Aerospace). Relevant market delineation, market shares calculation, assessment of the potential effects of the transaction in several product markets. Merger cleared by the European Commission without remedies.

Cartels

- Power cables (2014) – Economic support of a cable manufacturer in the context of a cartel case in the cable sector carried out by the European Commission (case AT.39610 – Power Cables). Qualitative and econometric analyses of the effects of practices on prices.
- Credit Default Swaps – Economic support of an investment bank in the context of a cartel case instructed by the European Commission in the financial services industry (case COMP/AT.39745).
- Parcel delivery services (2015) – Economic support of courier services companies in the context of proceedings initiated by the French Competition Authority (Autorité de la concurrence) on information exchanges in the parcel delivery industry. Analysis of the perimeter and potential effects of the practices. Economic reports submitted to the FCA and to the Commercial Court of Paris during the appeal.



- Electronic devices – Economic support of a consumer electronic devices manufacturer in the context of an investigation of the French Competition Authority (Autorité de la concurrence) on the organisation of the manufacturer’s distribution system. Economic report submitted to the FCA.
- Meal vouchers – Economic support of meal vouchers providers in the context of proceedings initiated by the French Competition Authority (Autorité de la concurrence) regarding information exchanges in the market for meal vouchers.
- Instant payment services – Economic analysis of the business model considered by French retail banks for supplying new instant payment services. Assessment of the impact of this model on competition in the market for instant payment services and of its compliance with competition law.

Cost studies

- ARCEP – Development of a cost model representative of an efficient operator offering fixed telephony services based on carrier selection, for margin squeeze tests applied in retail price control.
- SEPA payments – Cost study for French retail banks on R transactions of SEPA transfers and direct debit operations in France. Cost study report and calculations submitted to the French Competition Authority (Autorité de la concurrence) and used by the FCA for setting the level of multilateral interchange fees.

LANGUAGES

- French (native)
- English (fluent)
- Spanish (basic)

