



THERESA SULLIVAN

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EDUCATION

- Ph.D. Economics, Georgetown University, Washington, DC
Distinction, Dissertation Defense
- M.A. Economics, Georgetown University, Washington, DC
- A.B. Government and Economics, Georgetown University, Washington, DC

PROFESSIONAL EXPERIENCE

- 2007-present *Senior Vice President*, Compass Lexecon, Washington, DC.
- 1996–2007 *Vice President*, CRA International, Oakland, CA.
Economic analysis of issues arising in antitrust and intellectual property litigation. Evaluation of the competitive effects of mergers. Assessment of economic damages.
- 1996 *Senior Economist*, Law and Economics Consulting Group, Emeryville, CA
Economic analysis to support antitrust litigation.
- 1995–1996 *Assistant Professor*, Department of Economics, University of San Francisco, San Francisco, CA
Undergraduate Courses: Principles of Microeconomics, International Trade, Industrial Organization.
Graduate Courses: International Trade, Industrial Organization.
- 1994–1995 *Economist*, International Economics/Trade Division, The World Bank
Econometric research on the determinants of manufacturing export supply using firm-level panel data from developing countries.
- 1991–1994 *Adjunct Professor*, Department of Economics, and Graduate Program in Public Policy, Georgetown University

Undergraduate Courses: Econometrics, Economic Statistics, Macroeconomic Theory, International Finance, Principles of Microeconomics, Principles of Macroeconomics.

Graduate Courses: Macroeconomic Theory, Advanced Quantitative Methods.

PROFESSIONAL EXPERIENCE, CONT'D.

1990–1993 *Economics Editor*, Policy Research Division, The World Bank

Evaluated econometric methods and revised articles accepted for publication in *The World Bank Economic Review*.

SELECTED CONSULTING ENGAGEMENTS

Consultant to Northwest Airlines in various matters: Delta-Northwest merger (2008); application (with Delta Air Lines, KLM, and Air France) for antitrust immunity on transatlantic routes (2007-2008); Northwest-Midwest-TPG joint venture (2007).

Consultant to the FTC on a merger in the health care industry, 2008.

Analyzed opposing expert's damages methodology in a price-fixing case in the computer memory industry, *In re: DRAM Antitrust Litigation*, 2006-2007.

Consultant to the DOJ on the Whirlpool-Maytag merger, 2005–2006.

Developed economic evidence regarding alleged monopolization in credit and debit card networks and processing, *First Data Corp. v. Visa USA*, 2004-2006.

Analyzed the costs and benefits of antitrust immunity in support of the DOT antitrust immunity application of Northwest Airlines, KLM, Delta Air Lines, Czech Airlines, and Alitalia, 2004-2005.

Consultant to the merging parties on a merger in the casino industry, 2004-2005.

Consultant to the DOJ on mergers in the telecommunications industry, 2005.

Consultant to the Reserve Bank of Australia on actions taken by the Australian Competition and Consumer Commission against Visa, MasterCard, and Bankcard regarding credit and debit card practices, 2001, 2003, 2005.

Developed economic evidence on antitrust counterclaims concerning the behavior of a patent holder in a standard setting body, 2004.

Analyzed competitive effects of a merger in the ice cream industry, 2002-2003.

Developed economic evidence supporting the merging parties in the merger of two debit card processors and networks, *U.S. v. First Data Corp. and Concord EFS*, 2003.

Developed economic evidence and testimony regarding claims of monopolization in the computer server industry, 2001-2002.

Consultant to the DOJ on the effects of a merger of two beverage manufacturers, 2001.

SELECTED CONSULTING ENGAGEMENTS, CONT'D.

Developed economic evidence regarding alleged exclusionary practices in the market for specialized business credit and point-of-sale devices used in the trucking industry, *Flying J v. Comdata*, 2000-2001.

Consultant to the DOJ on issues of market definition, market power, and competitive effects of Association by-laws and corporate governance structure in the credit card industry, *U.S. v. Visa USA, MasterCard International, and Visa International*, 1998-2000.

Consultant to the merging parties on the effects of a merger in the oil industry, 1999–2000.

Developed economic evidence regarding allegations of predatory pricing and predatory capacity shifts in the airline industry, 1998-1999.

Developed economic evidence on antitrust counterclaims following from the assertion of patent rights in CD production, *Discovision Associates v. Disc Manufacturing Inc.*, 1996-1997.

Developed economic evidence on antitrust counterclaims resulting from the behavior of a patent holder in a standard setting body, 1996-1997.